

# National Operator Rebate

# Save Up to \$500



FOODSERVICE  
Your Passion. Our Promise.®

on a wide variety of  
LAND O LAKES® products

Offer your guests simple goodness with our premium cheeses, sauces and tabletop products – convenient and delicious in every recipe.



*Raspberry Muffins featuring  
LAND O LAKES® Fresh Buttery Taste® Spread*



*Red Wine Shallot Steak featuring  
LAND O LAKES® Butter Sauce Base*



*Grilled Roast Beef Sandwich with Sweet Pepper Relish featuring  
LAND O LAKES® Extra Melt® Process American Cheese*

**CALCULATE YOUR REBATE**

Distributor Code	Product Code	Category/Product Name	# of Cases	Total Rebate
<b>PERFORMANCE CHEESE</b>				
	48153	Extra Melt® Process American Cheese Loaf, Y		
	48154	Extra Melt® Process American Cheese Loaf, W		
	48242	Extra Melt® American Cheese with Jalapeños		
	48059	Golden Velvet® Cheese Spread Bulk, Y		
	48775	Golden Velvet® Cheese Spread Loaf, Y		
	48769	Golden Velvet® Cheese Spread Loaf, W		
	48192	Queso Bravo™ Cheese Dip with Jalapeños and Red Peppers, Y		
	48238	Queso Bravo™ Cheese Dip with Jalapeños and Red Peppers, W		(max \$100)
MAX 10 CASES PER CATEGORY			SUBTOTAL	x \$10 = \$
<b>CLARIFIED BUTTER OR BLEND</b>				
	14075	Clarified Butter Bulk		
	19898	Clarified Butter Tub		
	15938	Clarified Blend		(max \$100)
MAX 10 CASES PER CATEGORY			SUBTOTAL	x \$10 = \$
<b>CHEESE SAUCE</b>				
	39939	Aged Cheddar Cheese Sauce Pouch		
	39520	LaChedda® Cheese Sauce		
	39432	Fanfare® Cheddar Cheese Sauce		
	39175	Fanfare® Jalapeño Cheese Sauce		(max \$100)
MAX 10 CASES PER CATEGORY			SUBTOTAL	x \$10 = \$
<b>PERFORMANCE BUTTER &amp; SAUCES</b>				
	15958	Butter Sauce Base		
	39049	Alfredo Sauce		
	39453	Alfredo Sauce Pouch		(max \$100)
MAX 10 CASES PER CATEGORY			SUBTOTAL	x \$10 = \$
<b>TABLETOP</b>				
	19101	But-R-Cups®, Lightly Salted, 5g cups, 90 ct/lb		
	19102	But-R-Cups®, Lightly Salted, 6.3g cups, 72 ct/lb		
	19103	Whipped But-R-Cups®, Lightly Salted, 5g cups, 90 ct/lb		
	19145	Whipped But-R-Cups®, Lightly Salted, 10g cups, 45 ct/lb		
	17447	Butter Continentals, Salted, 9.6g, 47 ct/lb		
	17460	Butter Continentals, Salted, 7.6g, 60 ct/lb		
	17470	Butter Continentals, Unsalted, 7.6g, 60 ct/lb		
	19705	0g Trans Fat Fresh Buttery Taste® Spread, 5g cups, 90 ct/lb		
	19711	0g Trans Fat Fresh Buttery Taste® Spread, 10g cups, 45 ct/lb		
	19714	0g Trans Fat Fresh Buttery Taste® Spread, 14g cups, 32 ct/lb		
	15928	Classic™ Blend w/Honey Cups, 10g, 45 ct/lb		
	16095	Margarine Cups, 5g cups, 90 ct/lb		
	64407	Fat Free Sour Cream Pouch, 1 oz.		
	64421	Sour Cream Pouch, 1 oz.		
	44850	Cream Cheese Cups, 1 oz.		(max \$50)
MAX 10 CASES PER CATEGORY			SUBTOTAL	x \$5 = \$
<b>BONUS – Purchase from 2 categories: Earn an additional \$25</b>				\$
<b>BONUS – Purchase from 3 or more categories: Earn an additional \$50</b>				\$
MAX UP TO 50 CASES (10 CASES PER CATEGORY)			TOTAL (max rebate \$500)	\$



**SEND MY REBATE TO**

Establishment Name \_\_\_\_\_  
 Your Name \_\_\_\_\_  
 Title \_\_\_\_\_  
 Street Address \_\_\_\_\_  
 City \_\_\_\_\_  
 State \_\_\_\_\_  
 Zip \_\_\_\_\_  
 Telephone \_\_\_\_\_  
 Fax \_\_\_\_\_  
 Email\* \_\_\_\_\_  
 Primary Distributor \_\_\_\_\_  
 City \_\_\_\_\_  
 State \_\_\_\_\_  
 Zip \_\_\_\_\_  
 Brokerage Company Name \_\_\_\_\_

\*By providing an email address, operator gives permission for us to send product and program information via email.

Check here if you do not wish to receive this information.

**MY SEGMENT:**

- Casual Dining
- Fast Food/Quick Service
- Convenience Store
- Business Dining
- Hospitals
- Long Term Care/Nursing Homes
- Other: \_\_\_\_\_
- Family Dining
- Recreation/Entertainment
- Hotel/Motel
- College/University
- K-12 School
- Catering

**MY MANAGEMENT:**

- Independent/Self-Operated
- Chain (# Units \_\_\_\_\_)
- Contract Managed by: \_\_\_\_\_

**SUBMIT**

Mail rebate redemption request with invoice or distributor recap to:

Land O'Lakes, Inc.  
 Full Line Rebate – Jan-June 2012  
 P.O. Box 2035  
 Brownsdale, MN 55918

For more information,  
 call 1-800-361-4902



Check here to contribute a portion of your rebate to Cows For Africa:

- \$5    \$10    \$20    Other: \_\_\_\_\_

[www.landlakesfoodservice.com/cowsforafrica](http://www.landlakesfoodservice.com/cowsforafrica)

**REBATE SPECIFICATIONS:**

- Purchases must be made between January 1, 2012 to June 30, 2012.
- Rebate request must be postmarked by July 31, 2012.
- Maximum rebate is \$500. Expires: June 30, 2012.
- This offer may not be combined with any other Land O'Lakes offer.
- Rebate form must accompany request.
- Offer valid for individual foodservice establishments only.
- Rebate request must be submitted directly by the operator.

- Offer does not apply to distributors, bid, contracted or national accounts or any Foodservice Management accounts.
- Offer does not apply to resale, cash/carry and club stores.
- Qualifying multi-unit chains must submit on an individual basis.
- Your invoice is your proof of purchase.
- Distributor recaps are allowed if they include distributor name, operator name and invoice number, Land O'Lakes item number and description, number of cases ordered and date purchased.
- Allow 4-6 weeks for processing.

- Eligible cases may not be used in conjunction with any other Land O'Lakes rebates, promotions or offers.
- Refund will be mailed to operator only.
- One offer per location.
- Void where prohibited.
- **Rebates for Sour Cream not valid in the States of CA and ND.**
- Land O'Lakes Foodservice reserves the right to terminate or modify this program at any time.